

Grain Contracts

When it comes to marketing your grain, G3 has the right tools for the job. Use them to create the marketing plan that's right for you:

Grain*	Deferred Delivery Contract	Target Contract	Basis Contract	Futures First Contract	Production Contract
WHEAT	✓	✓	✓		
DURUM	✓	✓			
CANOLA	✓	✓	✓		
MALTING BARLEY	✓	✓		✓	✓
YELLOW PEAS	✓	✓			
RED LENTILS	✓	✓			✓
FLAX	✓	✓			
SOYBEANS	✓	✓	✓		
CORN	✓	✓	✓		
RYE	✓	✓			✓
OATS	✓	✓			
All other grains	Ask your local G3 elevator	✓			
Off-farm programs (various grains)	Ask your local G3 elevator	✓			
Is it for me?	You want price and delivery certainty. You want full payment when you deliver.	You have specific price objectives for all or a portion of your grain, and want someone to watch the markets for you.	You know when you want to deliver, but you're bullish on futures markets.	You like today's futures price, but you think local basis levels will improve and don't mind waiting to deliver.	You want to lock in pricing and delivery on a portion of your crop well before harvest, with the option for Act-of-God coverage.
How does it work?	Lock in a flat price and delivery period with your local G3 elevator. We typically offer twelve months of pricing options, but call your local G3 elevator for details.	Determine the flat price at which you want to sell your grain, and let G3 watch the market for you. G3 will notify you if your target has been reached, and to arrange for delivery.	Lock in the basis price, delivery period and reference grade at your local G3 elevator. Select your futures price later.	Lock in the futures price now with your local G3 elevator. Wait to lock in your basis and delivery period until they are right for you.	Determine the flat price at which you want to sell your grain, and let G3 watch the market for you. G3 will notify you if your target has been reached, and to arrange for delivery.

*Program availability may vary by location and year.

For more information, contact your local G3 elevator or visit www.g3.ca

